



## Professional Qualification in SHIPPING & LOGISTICS

### Level 4 Diploma

#### UNIT 1 – MERCANTILE AND SHIPPING PRACTICE

##### Question 1

- (a) **Explain** the role of a freight forwarder for a company wishing to import its goods into your country. (10 marks)
- (b) **Explain** how a freight forward agent handles customs import clearance. (10 marks)

##### Question 2

- (a) **Describe** the documentation required to import goods into your country. (8 marks)
- (b) Using your answer to Part (a), **illustrate** the purpose of the documentation. Use examples to support your answer. (12 marks)

##### Question 3

- (a) **Describe TWO** documents used in the financing of international trade. (6 marks)
- (b) Using your answer to Part (a), **explain** the function and the importance of both documents. (14 marks)

##### Question 4

- (a) **Describe TWO** parties who play a role in mercantile practice. (4 marks)
- (b) Using your answer to Part (a), **illustrate** the responsibilities of both parties. Use examples to support your answer. (16 marks)

##### Question 5

- (a) **Explain** the term 'Flag of Convenience'. (8 marks)
- (b) **Discuss** the use of flags of convenience, using examples to support your answer. (12 marks)