



## Professional Qualification in SHIPPING & LOGISTICS

### Level 4 Diploma

#### UNIT 1 – MERCANTILE AND SHIPPING PRACTICE

##### Question 1

- (a) **Explain TWO** key documents required when exporting goods by sea. (10 marks)
- (b) **Explain TWO** ways in which the process of exporting a typical consignment of goods by sea could be improved. (10 marks)

##### Question 2

- (a) **Explain TWO** procedures required when importing goods by sea. (4 marks)
- (b) **Discuss** how your country's national policy might **restrict** importing practices in your country. (16 marks)

##### Question 3

- (a) **Describe TWO** finance documents used in international trade. (4 marks)
- (b) Referring to your response to Question 3a, **compare TWO** functions of each document. (16 marks)

##### Question 4

- (a) **Explain TWO** differences between a freight forwarder **and** a logistics provider. (10 marks)
- (b) **Explain TWO** responsibilities of consolidators. (10 marks)

##### Question 5

**Explain TWO** ways in which shipbrokers organise suitable vessels. (20 marks)