



## Professional Qualification in SHIPPING & LOGISTICS

### Level 4 Diploma

#### UNIT 1 – MERCANTILE AND SHIPPING PRACTICE

##### Question 1

- (a) **Explain** the purpose of **TWO** key documents required when importing goods by sea. (4 marks)
- (b) **Explain TWO** ways in which the process of importing a typical consignment of goods by sea could be improved. (12 marks)
- (c) **Explain TWO** ways in which import and export records could be maintained. (4 marks)

##### Question 2

- (a) **Explain TWO** stages of the process for importing goods by sea. (4 marks)
- (b) **Discuss how** your country's national policies might restrict exporting practices for an organisation you are familiar with. (16 marks)

##### Question 3

- (a) **Describe TWO** finance documents used in international trade. (4 marks)
- (b) Referring to your response to Question 3a, **compare** the importance of each document. (16 marks)

##### Question 4

- (a) **Explain TWO** roles of the carrier when importing goods by sea. (10 marks)
- (b) **Explain TWO** responsibilities of the carrier when importing goods by sea. (10 marks)

##### Question 5

**Suggest** why it is an advantage to a ship owner if a vessel is registered with a Flag of Convenience. (20 marks)