



Professional Qualification in SHIPPING & LOGISTICS

Level 4 Diploma

UNIT 1 – MERCANTILE AND SHIPPING PRACTICE

Question 1

- (a) **Explain** the process of exporting a typical consignment of goods from your country. (8 marks)
- (b) **Recommend TWO** ways in which the process of exporting a typical consignment of goods could be improved. **Justify** your answer. (12 marks)

Question 2

Explain the purpose of **TWO** key documents required to export goods out of your country. (20 marks)

Question 3

Illustrate how the national policies fiscal controls of your country could support and/or restrict trade. Use examples to support your answer. (20 marks)

Question 4

- (a) **State TWO** roles of a freight forwarder **and TWO roles** of a logistics provider involved in mercantile practice. (4 marks)
- (b) Referring to your answer to Question 4a, **explain how** both these roles contribute to effective mercantile practice. (16 marks)

Question 5

Explain TWO ways in which shipbrokers organise suitable vessels for specific purposes. (20 marks)